

ANNUAL REPORT



July 2018 - June 2019



A Message from the President and CEO.....

Expanding services to our clients and the opening of an additional entrepreneurial operation Cyber Café Express, highlighted another eventful year at JCI.

Several record accomplishments are: serving 1,427 persons, placement of 218 persons with disadvantages and barriers to employment into meaningful and productive jobs. The enrollment of 33 youth in post-secondary/advanced training and 214 youth placed in work-based learning through a variety of career & transition programs.

Continued supplier relationships with small, national and international companies and commercial partnerships allow JCI to assist with labor shortage needs and product production. Also, the success of the materials for distribution of science kits with Johnston County's elementary and middle school science classes through the i3LASER science kit sustainability initiative has generated continuing interest in other schools districts.

Our long-term collaboration with local school districts has led to partnerships with charter schools in both Johnston and Wake Counties. JCI has also become a regional provider of Pre-Employment Transition Services and is working closely with Johnston, Lee, Harnett, Wayne, Duplin, and Clinton City Schools districts.

JCI continues to work closely with local Managed Care Organizations and behavioral health partners to expand Individual Placement and Support Supported Employment services in both Johnston & Harnett Counties. Individuals with mental health and substance use issues have been rapidly attached to employment and on the road to personal recovery.

We graciously thank and acknowledge the many supporting agencies and commercial partners who provide the support, guidance, and opportunities for JCI to use our talents to make life richer and more personally fulfilling to those in our communities with disabilities and barriers to the workforce.

JCI is working for you . . .



Board of Directors

Stephen L. Parker

Vice President
First Citizens Bank

Kirk Denning

Athletic Director
Johnston County
Schools (retired)

Keith Dimsdale

Manager, Chick-Fil-A

Angie Jacobs

Executive Director
Johnston County
Schools (retired)

Cheryl Oliver

Mayor, Town of Selma

Officers

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Chairman
Real Estate Developer

Michelle Grady

Vice Chairperson
Vice President, KS Bank

**Lina Sanders-
Johnson**

Secretary/Treasurer
Board of Education
(retired)

Dr. David Pearce

Principal, South
Johnston High

Randy Mclean

COO, TeamWORKS
Solutions, Inc.

Johnson Tilghman

Tilghman & Co.

Kenneth Williams

Career Development
Coordinator (retired)

Mary Ann Yansom

Curriculum Specialist
Teacher
(retired)

Senior Executive Team



Patricia Little
Executive Vice President



C.W. (Bill) Sharek, Jr.
President and CEO



Johanna Barker
Chief Operating Officer

OUR MISSION

We promote success in people by being the best example of integrity, teamwork, and performance in a dynamic work environment.

OUR VALUES

JCI is an entrepreneurial, private, not-for-profit corporation dedicated to empowering people with disabilities or disadvantages to succeed through training and employment.

OUR VISION

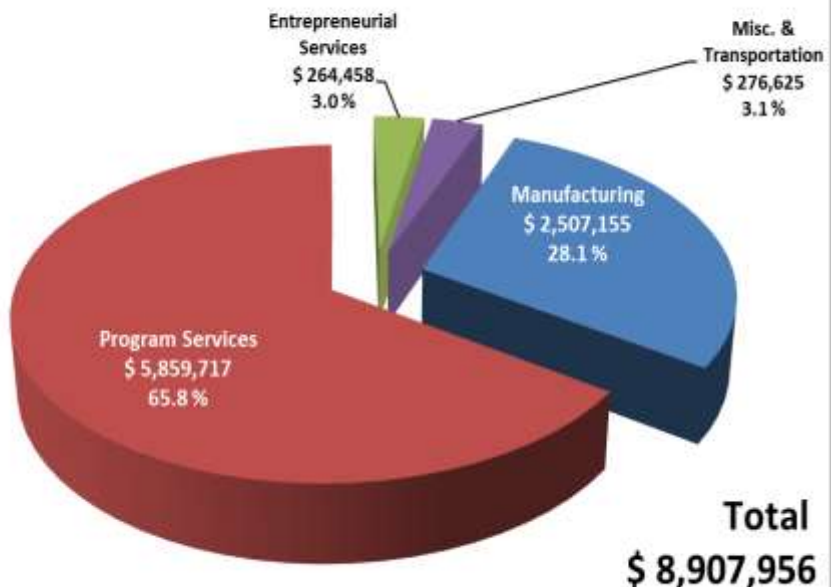
In everything we do, we will conduct ourselves with integrity, compassion, and dignity to ensure those we serve are provided an opportunity for employment.

Major Accomplishments in the 6 Counties Served:

- People served - 1,427
- People placed in employment - 218
- Youth who obtained a GED, high school diploma or advanced credential - 33
- Total JCI employees - 216
- JCI is ranked as a major employer in Johnston County - #20

JCI provided a **\$ 2,815,409**
economic impact through placing people
in employment in 2018-2019

Revenues as of June 30, 2019



Programs & Services Update



JCI continues to lead the way as a statewide service provider and continues to have success with our entrepreneurial sites: Cyber Café, JCI Thrift Store & Donation Center, the Historic Selma Train Station, and the addition of a new operation, the Cyber Café Express Coffee Bar. Here is a recap of all the services JCI provides.

Program Services - JCI offers life skills, as well as academic and vocational training that provides individuals with the skills necessary to enter into the world of work in partnership with the Division of Vocational Rehabilitation, Department of Social Services, local managed care organizations, school and community college systems, workforce development boards, private insurance companies, community-based service providers and local employers.

- **Behavioral Health and Community-Based Supports**

- Psychosocial Rehabilitation
 - Individual Placement and Support Supported Employment
 - Peer Support Services

- **Community Integration, Day Support and Community-Based Support Services**

- Community Integration: Adult Development Vocational Program; Seniors & Activities & Employment Transition
 - Supported Employment - Individual/Group
 - NC Innovations Waiver - Day Supports & Supported Employment
 - Job Supports - Long Term Vocational Supports

- **Career & Workforce Development Services**

- Community-Based Evaluation/Assessment
 - Worker's Compensation/Light Duty Return to Work
 - Community-Based Work Adjustment
 - Occupational Course of Study
 - Community Employment - Job Development & Employment Supports

- **Youth & Transition Services**

- WIOA Youth Services/NextGen
 - Pre-Employment and Transition Services
 - Adolescent Parenting Youth Services

Manufacturing Update

JCI's Manufacturing Division continues to take great pride in creating jobs and helping individuals develop job skills while providing innovative solutions for our customers through the following divisions:



Contract Manufacturing

Small assembly and kitting/packaging for a variety of small and global manufacturing companies as a cost-saving and time-saving measure.

Distribution/Fulfillment

Distribution and order fulfillment for strategic partners throughout the region.



Custom Wiring

Electrical wiring harness and cable assemblies specializing in small run and specialty parts.

Custom Machining

Experienced personnel with leading-edge technology bring innovative machining solutions tailored specifically for customer needs.



Wood Products Division

Manufactures custom wood products to customer specifications, with emphasis on competitive pricing and guaranteed 100% on-time delivery.



Empowering success . . . throughout 6 counties!



Works for You!



Duplin County

Youth 919.934.1029
Adults 910.891.2710

Lee County

Youth 919.934.1029
Adults 910.891.2710

Sampson County

Youth 919.934.1029
Adults 910.891.2710

Wayne County

NCWorks Career Ctr.
2006 Wayne Memorial
Goldsboro, NC 27534
919.731.7950
Ext. 250/258

Corporate

1100 E. Preston St.
Selma, NC 27576
919.743.8700

Harnett County

411 E. Jackson Blvd.
Erwin, NC 28339
910.891.2710

Behavioral Health Services

112 Richardson St.
Selma, NC 27576
919.965.6892

Youth Services & JCI Thrift Store

912 N. Brightleaf Blvd.
Smithfield, NC 27577
Youth 919.934.1029
Thrift Store
919.934.1869

Cyber Café

514 N. Brightleaf Blvd.
Smithfield, NC 27577
919.938.7741

Cyber Café Express

245 College Rd.
Wilson Bldg.
Smithfield, NC 27577
919.464.2464



Instagram

www.jcindustries.com